## RULES AND PRINCIPLES OF BRAINSTORMING



The idea and function behind brainstorming is to gain a large number of diverse ideas or solutions related to some goal or problem. Brainstorming also serves a second function of bringing people to express themselves without fear of being criticized. To fulfill the functions of brainstorming, a few simple rules and principles should be adhered to:

1. **Do not criticize an idea.** Every idea is acceptable, even if it sounds silly. Remember, we're trying to gain a large number of ideas. Criticism tends to shut some people up. As a leader, it is your responsibility to inform the group of the rule and to ENFORCE IT!!!

2. Encourage piggybacking. Piggybacking is picking up on an idea and altering it a little, or taking something away, or even expressing the exact opposite. You'll be surprised to find that the screwiest thing you ever heard can turn into a beautiful idea just by applying a little piggybacking.

3. Keep things moving -- the faster the better. As a leader, you should keep the brainstorming storming. The best way is to save your ideas for a dull moment.

4. **Don't forget to keep a record of the ideas expressed.** The group leader lists each idea as quickly as possible. Hesitation in recording the idea sometimes gives the impression of disapproval.

5. Add an encouraging word when a shy or withdrawn person offers an idea. This positive reinforcement will make it more likely that they will contribute again.

6. Evaluation comes only after as many ideas as possible are brainstormed. Then the group goes back over the list to determine which projects or ideas are valuable.