IDENTIFYING SOURCES OF FUNDING

Winthrop University

Office of Grants and Sponsored Research Development

Learning Objectives

❑ Recognize the different award mechanisms

❑ Gain knowledge on how to effectively search for unsolicited funding opportunities using federal and sponsor websites and proprietary databases

❑ Identify various components of funding opportunity announcements

Funding Mechanisms

❑ Grants
   ➢ Funding is being provided to the recipient to carry out a project, research, or another activity for the public good
   ➢ No substantial involvement is anticipated between the grantor and the recipient
   ➢ Project idea usually originated with applicant

❑ Cooperative Agreements
   ➢ Similar to grants except the idea may or may not originate with the applicant
   ➢ Substantial involvement between the government agency and the recipient is expected throughout the activity

Funding Mechanisms (cont'd)

❑ Contracts
  ➢ The principal purpose of the agreement is to acquire property or services for the direct benefit of the agency
  ➢ Extensive involvement between the agency and the recipient is expected throughout the activity

❑ Gifts
  ➢ Charitable donation with no reciprocal obligations; no formal reporting requirements
  ➢ Sometimes administered by institution development office

Types of Funding

➢Research Support
➢Project Support
➢Curriculum Development
➢Fellowships & Scholarships
➢Dissertation, thesis, and postdoctoral research
➢Conference, meeting, or seminar sponsorship
➢Travel
➢Artistic or creative activity
➢Equipment or materials acquisition
➢Publishing or editorial assistance

Types of Unsolicited Opportunity Announcements

Announcements

- ➢ Broad Agency Announcements (BAA)
- ➢ Notice of Funding Opportunity (NOFO)
- ➢ Program Announcement (PA)
- ➢ Funding Opportunity Announcement (FOA)
- ➢ Request for Application (RFA)
- ➢ Request for Proposal (RFP)
- ➢ Request for Quotation (RFQ)
- ➢ Request for Bid (RFB)

Types of Funding Sources:

Where to identify funding and submit proposals

Federal Government
➢ Provides the largest volume of support for university sponsored programs
➢ Includes 27 federal agencies
➢ Each agency exists to fulfill a specific mission mandated by Congress (ex. DOJ, DHHS, NIH, DOE, DOEd, NOAA, etc.)

State and Local Agencies
➢ Exists to fulfill a specific legislative mission
➢ Focused to benefit the people of the state

Foundations
➢ Typically support action, service-oriented, or applied activities
➢ Usually have an annual area of interests/funding priorities where they focus funding

Types of Funding Sources:

Where to identify funding and submit proposals cont'd

Non-Profit Organizations

➢ A group organized for purposes other than generating profit and no part of the organization's income is distributed to its members, directors, or officers

➢ Example: American Heart Association, American Chemical Society, Wildlife Conservation Society, etc.

Industry

➢ Sponsors activities that are of direct benefit to them

➢ Often collaborate with universities on Small Business Innovation Research (SBIR)/Small Business Technology Transfer (STTR) programs

➢ Website to locate funding and program opportunities: https://www.sbir.gov

Budget, Scope, and Duration

Funding Source	Typical Duration	Average Award Size	Impact
U.S. Federal Funding Agencies	1-5 years	$25,000-$500,000	National
State Agencies	1-3 years	$10,000-$100,000	Statewide
Local Agencies	1 year	$1,000-$5,000	Local-Statewide

Where to Look for Funding

❑ **University or Public Library**

- Annual Register of Grant Support

- The Foundation Center Directory

- Corporate Giving Directories

- Guide to Grantseeking on the Web (Foundation Center publication)

❑ **Internet**

➢ Federal and State Agency websites
  - Federal Register (www.federalregister.gov)
  - Grants.gov (grants and cooperative agreements)
  - Fed Biz Opps (fedbizopps.gov)
  - State Procurement list (https://procurement.sc.gov/)

➢ Foundation, Professional Association, and Corporation websites

Where to Look for Funding(cont'd)

❑ **Office of Grants and Sponsored Research Development**

- Funding opportunity database (SPIN)

- Internal funding opportunities (Research Council)

- Links to external funding sites of interest

https://www.winthrop.edu/grants/

Before You Begin…

❑ Consider the nature of the project

❑ Consider the scope of the project

❑ Consider the budget of the project

❑ Make sure you and the University are eligible to apply

❑ Take time to find a good match between the funder's mission and the project

Find Your Match

➢ Gather information about sponsors

- Mission

- General area of interest

- Current funding priorities or areas of interest

- Funding trends over time

  - List of previously funded projects

- Guidelines and Requirements

Getting Started

➢ Establish Personal Contacts

  - Contact program director/program officer

  - Visit funding agency (make an appointment)

  - Meet with sponsor representatives when in your area

➢ Attend seminars where agency personnel speak

➢ Offer to serve on review panels

➢ Join professional organizations

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📢 If you have been impacted by natural disasters and are looking for more information, or to apply for assistance, please visit www.DisasterAssistance.gov.

Shape the Future
of Grants.gov

We want to hear about your experiences applying for federal grants and using Grants.gov

Complete Survey before Sept. 22nd »

🔭 **SEARCH GRANTS** | ✅ **GET STARTED** | ⚖️ **GRANT POLICIES** | 🏛️ **GRANT-MAKING AGENCIES** | 🛡️ **PREVENT SCAMS** | 🔊 **COMMUNITY BLOG** | 🐦 **TWITTER FEED** | ▶️ **YOUTUBE VIDEOS** | ❓ **ONLINE HELP** | 📞 **SUPPORT CENTER**

Grants.gov

➢ Search for funding opportunities

➢ Learn the basics about the grant lifecycle and grant management

➢ Read about grant policies

➢ Determine funding eligibility

➢ Create Application (SF-424 forms, application package, and Workspace)

➢ Submit application

Grants.gov (cont'd)

➢ Become familiar with grant-related terminology and acronyms

➢ Discover a comprehensive list of all U.S. Federal grant-making agencies

➢ Learn about the tools needed to apply for grants

Apply for Grants: Getting Started

Learn
Go to the Grants Learning Center for an overview of grants.

Check
Make sure you are eligible before applying.

Search
Find federal grants that align with your work.

Register
Sign up with Grants.gov to apply using Workspace.

Apply
Complete and submit your application using Workspace.

Track
Enter your Grants.gov tracking number(s) for submission status.

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SEARCH: Grant Opportunities ▼   Enter Keyword...

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TS.GOV 〉 *Search Grants*

RCH GRANTS

SEARCH CRITERIA:

Search Tips | Export Detailed

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[   ] ⊗

SEARCH

SORT BY: [Posted Date (Descending) ▼] [Update Sort]   DATE RANGE: [All Available ▼] [Update Date Ran]

1 - 25 OF 2166 MATCHING RESULTS: « Previous ❶ 2 3 4 5 6 ... 87 No

RTUNITY STATUS:

recasted (155)

ted (2,011)

sed (2,451)

hived (41,011)

ING INSTRUMENT TYPE:

Funding Instruments

Cooperative Agreement (661)

Grant (1,634)

Other (49)

Procurement Contract (44)

BILITY:

Eligibilities

City or township governments (1,135)

County governments (1,144)

For profit organizations other than small sses (1,105)

ndependent school districts (1,094)

GORY:

Categories

Affordable Care Act (1)

Agriculture (22)

Arts (see 'Cultural Affairs' in CFDA) (9)

Business and Commerce (9)

Opportunity Number	Opportunity Title	Agency	Opportunity Status	Posted Date ↓	Close D
RFA-306-17-000004	CMAC (Conflict Mitigation Assistance for Civilians)	USAID-AFG	Posted	09/21/2017	11/01/2
RFI-621-17-00001	USAID/Tanzania Malaria Surveillance and Monitoring (TMSM)	USAID-TAN	Posted	09/21/2017	10/05/2
RFA-DP-18-001	Etiology and Outcome of Inflammatory Bowel Disease	HHS-CDC-HHSCDCERA	Forecasted	09/21/2017	
RFA-ES-17-009	Population-Based Model Organism Research for G x E Exploration in Complex Disease Outcomes (R01 Clinical Trial Not Allowed)	HHS-NIH11	Posted	09/21/2017	02/01/2
RFA-AG-18-018	Development of Valid Reliable Markers of Aging-Related Biologic Mechanisms for Human Studies (U01)	HHS-NIH11	Posted	09/21/2017	01/30/2
CDC-RFA-GH15-16150301SUPP17	Namibia Mechanism for Public Health Assistance, Capacity, and Technical Support (NAM-PHACTS) under the Presidents Emergency Plan for AIDS Relief (PEPFAR)	HHS-CDC-CGH	Posted	09/21/2017	11/20/2
BOR-UC-17-N022	New Mexico Weather Stations O&M	DOI-BOR	Posted	09/21/2017	10/05/2
P17AS00840	American Samoa Coral Reef and Marine Resources	DOI-NPS	Posted	09/21/2017	
RFA-388-17-000006	USAID's Accelerating Universal Access to Family Planning (AUAFP)	USAID	Posted	09/20/2017	11/06/2
RFA-NS-18-005	BRAIN Initiative: Research Resource Grants for Technology Integration and Dissemination (U24)	HHS-NIH11	Posted	09/20/2017	02/08/2
17-598	Cyberlearning for Work at the Human-Technology Frontier	NSF	Posted	09/20/2017	01/08/2
RFA-NS-18-006	High Impact Neuroscience Research Resource Grants (R24)	HHS-NIH11	Posted	09/20/2017	02/09/2
RFA-NS-18-002	NINDS Morris K. Udall Centers of Excellence for Parkinson's Disease Research (P50)	HHS-NIH11	Posted	09/20/2017	12/15/2
BAA-OAA-RMR2-2017	Round 2 - Harnessing Local Innovations, Expertise and Partnerships to Solve Development Challenges in Asia	USAID	Posted	09/20/2017	09/18/2
ED-GRANTS-092017-001	Office of Innovation and Improvement (OII): Promise Neighborhoods Program CFDA Number 84.215N Texas	ED	Posted	09/20/2017	10/02/2

Assignment

Conduct a 5-minute search on a topic of your choice and save 3 FOAs of interest to your computer or tablet

Assignment - Find an FOA

Opportunity Number: MAJOR-201807
Opportunity Title: Access to Historical Records: Major Initiatives
Agency: National Archives and Records Administration (NARA)
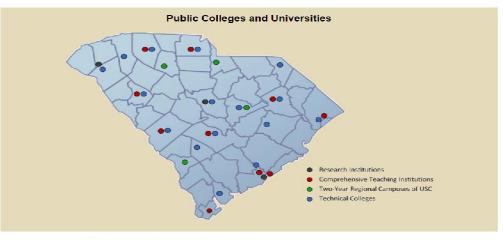
State Funding Agencies

Find an SC Grant Program

Examples:

https://www.ruralhealthinfo.org/states/south-carolina/funding

http://eeinsc.org/core/item/topic.aspx?tid=85010

https://www.scprt.com/grants

http://schumanities.org/grants/

https://ed.sc.gov/finance/grants/scde-grant-opportunities/

http://www.scseagrant.org/funding/

https://www.nrcs.usda.gov/wps/portal/nrcs/detail/sc/programs/financial/cig/?cid=nrcs142p2_015519

https://sistersofcharitysc.com/grants/

http://www.scinbre.org/

Foundations

Types of Foundations

❑ **Public/Private Foundations**
  ➢ Public Foundations (Charities) receive funding from the public/donations
    • Rarely makes grants
    • Example: Make-A-Wish Foundation
  ➢ Private Foundations receive funding from a single individual, a family, or a corporation
    • Often makes grants
    • Example: Bill & Melinda Gates Foundation

❑ **Family Foundations**
  ➢ Generally will work directly with donor
  ➢ Example: Walton Family Foundation

Types of Foundations (cont'd)

❑ **Community Foundations**
- ➢ Provides support for the needs of the geographic community or region where it is based
- ➢ Examples: York County Community Foundation, STEM Development Foundation, and the Foundation for the Carolinas

❑ **Corporate Foundations**
- ➢ Corporations provide support to nonprofits through direct-giving programs, private foundations, and/or public charities
- ➢ Examples: Bank of America, Belk, Wells Fargo, Intel, and Walmart

Private Foundations

Andrew W. Mellon Foundation

Bill & Melinda Gates Foundation

The Ford Foundation

Kresge Foundation

Spencer Foundation

Robert Wood Johnson Foundation

W.K. Kellogg Foundation

Rockefeller Foundation

Sponsored Funding Opportunity Database

SPIN – www.infoedglobal.com

- International Database

- Search for Funding Opportunities

- Receive Funding Alerts

SPIN   World's Largest Database of Sponsored
        Funding Opportunities

Winthrop University   Sign In

Search ▼   Preferences ▼   Saved Searches ▼   Bookmarks ▼   Help ▼

Clear   Locate Funding

You have no additional filters active. Click here to edit them.

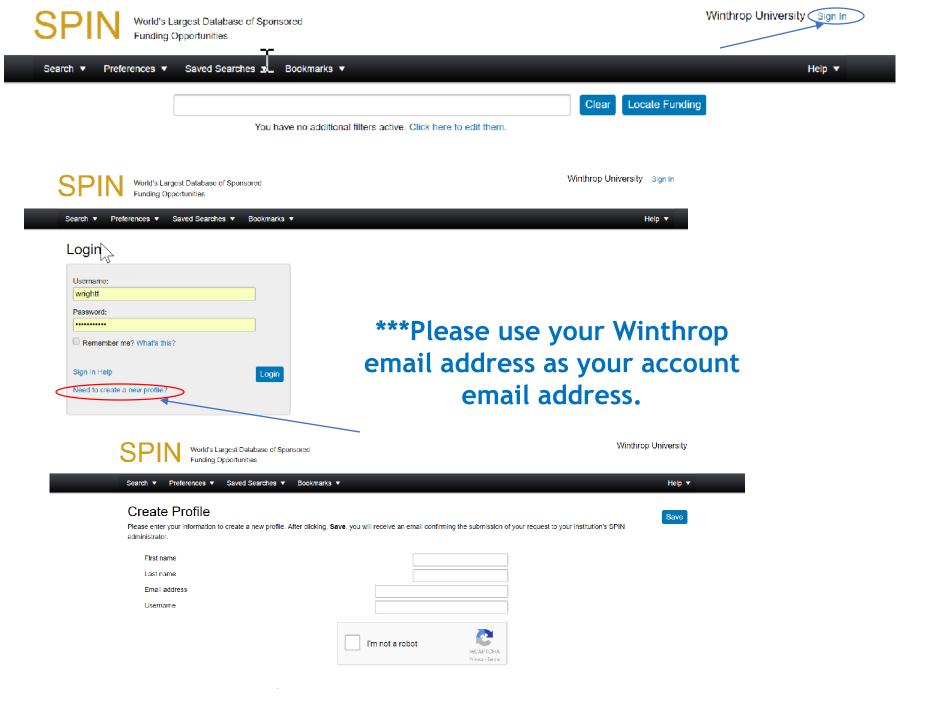# Assignment – Create an Account

❑ Go to http://www.winthrop.edu/grants

❑ Funding Opportunities

Funding Search Aids ⟶ SPIN

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Funding Opportunities

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Need to create a new profile?

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Create Profile

Please enter your information to create a new profile. After clicking, **Save**, you will receive an email confirming the submission of your request to your institution's SPIN administrator.

Save

First name

Last name

Email address

Username

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Privacy - Terms

SPIN

❑ Search by
- Keyword
- Text
- Advanced search

❑ Select Preferences
- Applicant location
- Applicant type
- Project type
- Project location
- Citizenship
- Sponsor Type

❑Save Searches

❑Create bookmarks

❑Setup "SMARTS" funding alerts

https://spin.infoedglobal.com/Content/videos/20_Conducting_an_InfoEd_Keyword_Search.mp4

Thank You!!!