



IDENTIFYING SOURCES OF FUNDING

Winthrop University

Office of Grants and Sponsored Research Development



Learning Objectives

- Recognize the different award mechanisms
- Gain knowledge on how to effectively search for unsolicited funding opportunities using federal and sponsor websites and proprietary databases
- Identify various components of funding opportunity announcements



Funding Mechanisms

❑ Grants

- Funding is being provided to the recipient to carry out a project, research, or another activity for the public good
- No substantial involvement is anticipated between the grantor and the recipient
- Project idea usually originated with applicant

❑ Cooperative Agreements

- Similar to grants except the idea may or may not originate with the applicant
- Substantial involvement between the government agency and the recipient is expected throughout the activity



Funding Mechanisms (cont'd)

□ Contracts

- The principal purpose of the agreement is to acquire property or services for the direct benefit of the agency
- Extensive involvement between the agency and the recipient is expected throughout the activity

□ Gifts

- Charitable donation with no reciprocal obligations; no formal reporting requirements
- Sometimes administered by institution development office



Types of Funding

- Research Support
- Project Support
- Curriculum Development
- Fellowships & Scholarships
- Dissertation, thesis, and postdoctoral research
- Conference, meeting, or seminar sponsorship
- Travel
- Artistic or creative activity
- Equipment or materials acquisition
- Publishing or editorial assistance





Types of Unsolicited Opportunity Announcements

Announcements

- Broad Agency Announcements (BAA)
- Notice of Funding Opportunity (NOFO)
- Program Announcement (PA)
- Funding Opportunity Announcement (FOA)
- Request for Application (RFA)
- Request for Proposal (RFP)
- Request for Quotation (RFQ)
- Request for Bid (RFB)





Types of Funding Sources:

Where to identify funding and submit proposals

Federal Government

- Provides the largest volume of support for university sponsored programs
- Includes 27 federal agencies
- Each agency exists to fulfill a specific mission mandated by Congress (ex. DOJ, DHHS, NIH, DOE, DOEd, NOAA, etc.)

State and Local Agencies

- Exists to fulfill a specific legislative mission
- Focused to benefit the people of the state

Foundations

- Typically support action, service-oriented, or applied activities
- Usually have an annual area of interests/funding priorities where they focus funding



Types of Funding Sources:

Where to identify funding and submit proposals cont'd

Non-Profit Organizations

- A group organized for purposes other than generating profit and no part of the organization's income is distributed to its members, directors, or officers
- Example: American Heart Association, American Chemical Society, Wildlife Conservation Society, etc.

Industry

- Sponsors activities that are of direct benefit to them
- Often collaborate with universities on Small Business Innovation Research (SBIR)/Small Business Technology Transfer (STTR) programs
- Website to locate funding and program opportunities:
<https://www.sbir.gov>



Budget, Scope, and Duration

Funding Source	Typical Duration	Average Award Size	Impact
U.S. Federal Funding Agencies	1-5 years	\$25,000-\$500,000	National
State Agencies	1-3 years	\$10,000-\$100,000	Statewide
Local Agencies	1 year	\$1,000-\$5,000	Local- Statewide



Where to Look for Funding

❑ University or Public Library

- Annual Register of Grant Support
- The Foundation Center Directory
- Corporate Giving Directories
- Guide to Grantseeking on the Web (Foundation Center publication)

❑ Internet

- Federal and State Agency websites
 - Federal Register (www.federalregister.gov)
 - Grants.gov (grants and cooperative agreements)
 - Fed Biz Opps (fedbizopps.gov)
 - State Procurement list (<https://procurement.sc.gov/>)
- Foundation, Professional Association, and Corporation websites



Where to Look for Funding_(cont'd)

- ❑ **Office of Grants and Sponsored Research Development**
 - Funding opportunity database (SPIN)
 - Internal funding opportunities (Research Council)
 - Links to external funding sites of interest

<https://www.winthrop.edu/grants/>



Before You Begin...

- Consider the nature of the project
- Consider the scope of the project
- Consider the budget of the project
- Make sure you and the University are eligible to apply
- Take time to find a good match between the funder's mission and the project



Find Your Match

- Gather information about sponsors
 - Mission
 - General area of interest
 - Current funding priorities or areas of interest
 - Funding trends over time
 - List of previously funded projects
 - Guidelines and Requirements



Getting Started

- Establish Personal Contacts
 - Contact program director/program officer
 - Visit funding agency (make an appointment)
 - Meet with sponsor representatives when in your area
- Attend seminars where agency personnel speak
- Offer to serve on review panels
- Join professional organizations



If you have been impacted by natural disasters and are looking for more information, or to apply for assistance, please visit www.DisasterAssistance.gov.

Shape the Future of Grants.gov

We want to hear about your experiences applying for federal grants and using Grants.gov

Complete Survey before Sept. 22nd »



SEARCH GRANTS



GET STARTED



GRANT POLICIES



GRANT-MAKING AGENCIES



PREVENT SCAMS



COMMUNITY BLOG



TWITTER FEED



YOUTUBE VIDEOS



ONLINE HELP



SUPPORT CENTER



Grants.gov

- Search for funding opportunities
- Learn the basics about the grant lifecycle and grant management
- Read about grant policies
- Determine funding eligibility
- Create Application (SF-424 forms, application package, and Workspace)
- Submit application



Grants.gov (cont'd)

- Become familiar with grant-related terminology and acronyms
- Discover a comprehensive list of all U.S. Federal grant-making agencies
- Learn about the tools needed to apply for grants

Apply for Grants: Getting Started



Learn

Go to the Grants Learning Center for an overview of grants.



Check

Make sure you are eligible before applying.



Search

Find federal grants that align with your work.



Register

Sign up with Grants.gov to apply using Workspace.



Apply

Complete and submit your application using Workspace.



Track

Enter your Grants.gov tracking number(s) for submission status.

LEARN GRANTS ▾

SEARCH GRANTS

APPLICANTS ▾

GRANTORS ▾

SYSTEM-TO-SYSTEM ▾

FORMS ▾

OUTREACH ▾

SUPPORT

GRANTS.GOV > Search Grants

SEARCH GRANTS

SEARCH CRITERIA:

Keyword(s):

Community Number:

SEARCH

[Search Tips](#) | [Export Detailed](#)

SORT BY: Posted Date (Descending) ▾

Update Sort

DATE RANGE: All Available ▾

Update Date Range

1 - 25 OF 2166 MATCHING RESULTS:

« Previous 1 2 3 4 5 6 ... 87 Next

Opportunity Number	Opportunity Title	Agency	Opportunity Status	Posted Date ↓	Close Date
RFA-306-17-000004	MAC (Conflict Mitigation Assistance for Civilians)	USAID-AFG	Posted	09/21/2017	11/01/2017
RFI-621-17-00001	USAID/Tanzania Malaria Surveillance and Monitoring (TMSM)	USAID-TAN	Posted	09/21/2017	10/05/2017
RFA-DP-18-001	Etiology and Outcome of Inflammatory Bowel Disease	HHS-CDC-HHSCDCERA	Forecasted	09/21/2017	
RFA-ES-17-009	Population-Based Model Organism Research for G x E Exploration in Complex Disease Outcomes (R01 Clinical Trial Not Allowed)	HHS-NIH11	Posted	09/21/2017	02/01/2018
RFA-AG-18-018	Development of Valid Reliable Markers of Aging-Related Biologic Mechanisms for Human Studies (U01)	HHS-NIH11	Posted	09/21/2017	01/30/2018
CDC-RFA-GH15-16150301SUPP17	Namibia Mechanism for Public Health Assistance, Capacity, and Technical Support (NAM-PHACTS) under the Presidents Emergency Plan for AIDS Relief (PEPFAR)	HHS-CDC-GGH	Posted	09/21/2017	11/20/2017
BOR-UC-17-N022	New Mexico Weather Stations O&M	DOI-BOR	Posted	09/21/2017	10/05/2017
P17AS00840	American Samoa Coral Reef and Marine Resources	DOI-NPS	Posted	09/21/2017	
RFA-388-17-000006	USAID's Accelerating Universal Access to Family Planning (AUAFP)	USAID	Posted	09/20/2017	11/06/2017
RFA-NS-18-005	BRAIN Initiative: Research Resource Grants for Technology Integration and Dissemination (U24)	HHS-NIH11	Posted	09/20/2017	02/09/2018
17-598	Cyberlearning for Work at the Human-Technology Frontier	NSF	Posted	09/20/2017	01/08/2018
RFA-NS-18-006	High Impact Neuroscience Research Resource Grants (R24)	HHS-NIH11	Posted	09/20/2017	02/09/2018
RFA-NS-18-002	NINDS Morris K. Udall Centers of Excellence for Parkinson's Disease Research (P50)	HHS-NIH11	Posted	09/20/2017	12/15/2017
BAA-OAA-RMR2-2017	Round 2 - Harnessing Local Innovations, Expertise and Partnerships to Solve Development Challenges in Asia	USAID	Posted	09/20/2017	09/19/2017
ED-GRANTS-092017-001	Office of Innovation and Improvement (OII): Promise Neighborhoods Program CFDA Number 84.215N Texas	ED	Posted	09/20/2017	10/06/2017

OPPORTUNITY STATUS:

- Forecasted (155)
- Posted (2,011)
- Used (2,451)
- Archived (41,011)

OPPORTUNITY INSTRUMENT TYPE:

- Funding Instruments
- Cooperative Agreement (661)
- Grant (1,634)
- Other (49)
- Procurement Contract (44)

ELIGIBILITY:

- Eligibilities
- City or township governments (1,135)
- County governments (1,144)
- For profit organizations other than small businesses (1,105)
- Independent school districts (1,094)

CATEGORY:

- Categories
- Affordable Care Act (1)
- Agriculture (22)
- Arts (see 'Cultural Affairs' in CFDA) (9)
- Business and Commerce (9)

Assignment

Conduct a 5-minute search on a topic of your choice and save 3 FOAs of interest to your computer or tablet



Assignment - Find an FOA

Opportunity Number: MAJOR-201807

Opportunity Title: Access to Historical Records: Major Initiatives

Agency: National Archives and Records Administration (NARA)



The image shows a screenshot of the GRANTS.GOV website's search interface. At the top, there is a dark blue header with the GRANTS.GOV logo and the tagline "FIND. APPLY. SUCCEED.™". Below the header is a navigation bar with three buttons: "HOME", "LEARN GRANTS" (with a dropdown arrow), and "SEARCH GRANTS". Below the navigation bar is a breadcrumb trail: "GRANTS.GOV > Search Grants". The main heading is "SEARCH GRANTS" in large blue letters. Underneath is the section "BASIC SEARCH CRITERIA:" followed by three input fields: "Keyword(s)", "Opportunity Number:", and "CFDA:". Each input field has a small "x" icon in the top right corner. Below the input fields is a "SEARCH" button.

State Funding Agencies

South Carolina Humanities ANNUAL EVENTS CALENDAR **GRANTS** PROJECTS SUPPORT ADVOCACY Search...

South Carolina Humanities is a statewide nonprofit and the state program of the National Endowment for the Humanities. In 2018, SC Humanities will celebrate 45 years of serving South Carolinians.

SC Humanities funds, promotes, counsels, and coordinates all manner of thoughtful (and thought-provoking) endeavors—exhibits, documentaries, discussion forums, research, planning, workshops, dramatizations, lectures, and on and on—that pertain to the humanities. The humanities are how we understand ourselves, our world and how we communicate that understanding to others.

Learn More About Us

Say NO to Eliminating the NEH

eNewsletter Support Humanities Volunteer

SOUTH CAROLINA arts COMMISSION Search This Site >>> Be Driven by the Arts

Home About Us What's New Arts Calendar The Hub Contact Us Foundation

Why Arts Matter
Arts In Education
Artist Roster
Local Arts Agencies
Participating Initiative
Grants
Events
Deadlines
Arts & the Economy
Long Range Plan
Work by SC Artists
For Artists
For Organizations
For Vacationers/Visitors
Services & Programs
News Room
E-publications
SCAC Logos

Verner Award Nomination Process Now Online

The Elizabeth O'Neill Verner Awards nomination process is now an easy, online submission. Upload your letter to nominate an artist, business, organization, educator or supporter in your community for the state's highest award in the arts. Tell us what your nominee is doing for their community or state through the arts. Your arts hero could be accepting a major statewide award in 2018. Nomination instructions and guidance are available online. The nomination deadline is Nov. 1...[Read more >>>](#)

Recognize Traditional Artists and Advocates

The S.C. Arts Commission and the University of S.C.'s McKiesick Museum invite nominations for the 2018 Joan Laney Harris Folk Heritage Award. Created by the legislature in 1987 to recognize lifetime achievement in the traditional arts, the Folk Heritage Award is presented annually by the General Assembly to practitioners and advocates of traditional arts significant to communities throughout the state. Up to four artists and one advocate may receive awards each year. The nomination process is now an online...

arts NEWS

- 50th Anniversary
- Fellows Exhibitions
- Fellowship Applications
- About the New Online Grants System
- ArtsGrowSC
- Grant Awards
- Upcoming Deadlines
- Arts Education Task Force Report
- Arts Growth Fund
- Cultural Districts
- S.C. Creative Cluster Report

DONATE

ARTS DAILY

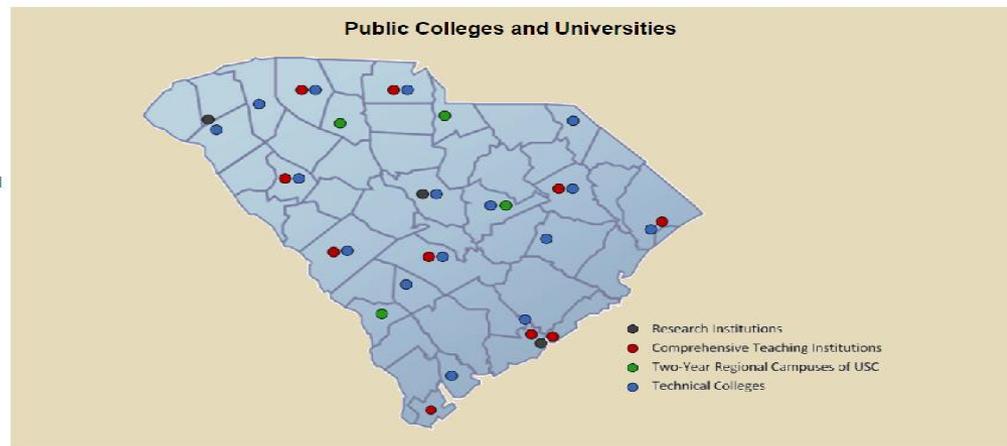
The Hub.

SOUTH CAROLINA Commission on Higher Education

Home About CHE Meetings & Events Data & Publications Institutions & Educators Students, Families & Military

WHAT'S NEW?

- September 2017 Council of Presidents (Research and Four-Year Comprehensive Institutions) Meeting - **NEW**
- September 2017 Council of Presidents (Two-Year and Technical Colleges) Meeting - **NEW**
- Appeals - **NEW**
- CHE Budget Request Presentation FY 2017-18
- SC Commission on Higher Education - Providing Clarity, Best Practices, and Sustainability - 2017
- FY 2017-18 Budget Priorities (Summary)



College and University Information



Find an SC Grant Program

Examples:

<https://www.ruralhealthinfo.org/states/south-carolina/funding>

<http://eeinsc.org/core/item/topic.aspx?tid=85010>

<https://www.scprt.com/grants>

<http://schumanities.org/grants/>

<https://ed.sc.gov/finance/grants/scde-grant-opportunities/>

<http://www.scseagrant.org/funding/>

https://www.nrcs.usda.gov/wps/portal/nrcs/detail/sc/programs/financial/cig/?cid=nrcs142p2_015519

<https://sistersofcharitysc.com/grants/>

<http://www.scinbre.org/>

Foundations



FOCUS AREAS

GRANTS



TOPICS ARTICLES REPORTS PRESS SPEECHES

ALL ARTS COMMUNITIES JOURNALISM TECHNOLOGY

**A CALL FOR PROPOSALS FOR THE
ARTS IN CHARLOTTE, MACON,
PHILADELPHIA AND SAN JOSE**



Types of Foundations

❑ **Public/Private Foundations**

- Public Foundations (Charities) receive funding from the public/donations
 - Rarely makes grants
 - Example: Make-A-Wish Foundation
- Private Foundations receive funding from a single individual, a family, or a corporation
 - Often makes grants
 - Example: Bill & Melinda Gates Foundation

❑ **Family Foundations**

- Generally will work directly with donor
- Example: Walton Family Foundation



Types of Foundations (cont'd)

❑ **Community Foundations**

- Provides support for the needs of the geographic community or region where it is based
- Examples: York County Community Foundation, STEM Development Foundation, and the Foundation for the Carolinas

❑ **Corporate Foundations**

- Corporations provide support to nonprofits through direct-giving programs, private foundations, and/or public charities
- Examples: Bank of America, Belk, Wells Fargo, Intel, and Walmart



Private Foundations

Andrew W. Mellon Foundation
Bill & Melinda Gates Foundation
The Ford Foundation
Kresge Foundation
Spencer Foundation
Robert Wood Johnson Foundation
W.K. Kellogg Foundation
Rockefeller Foundation

Sponsored Funding Opportunity Database

SPIN – www.infoedglobal.com

- International Database
- Search for Funding Opportunities
- Receive Funding Alerts

SPIN World's Largest Database of Sponsored
Funding Opportunities

Winthrop University [Sign In](#)

Search ▼ Preferences ▼ Saved Searches ▼ Bookmarks ▼

Help ▼

Clear

Locate Funding

You have no additional filters active. [Click here to edit them.](#)



Assignment – Create an Account

- Go to <http://www.winthrop.edu/grants>
- Funding Opportunities
 - Funding Search Aids → SPIN**

Clear

Locate Funding

You have no additional filters active. [Click here to edit them.](#)

Login

Username:

Password:

Remember me? [What's this?](#)

[Sign In Help](#)

[Need to create a new profile?](#)

*****Please use your Winthrop email address as your account email address.**

Create Profile

Please enter your information to create a new profile. After clicking **Save**, you will receive an email confirming the submission of your request to your Institution's SPIN administrator.

First name

Last name

Email address

Username

I'm not a robot 

reCAPTCHA
Privacy - Terms



SPIN

- Search by
 - Keyword
 - Text
 - Advanced search
- Select Preferences
 - Applicant location
 - Applicant type
 - Project type
 - Project location
 - Citizenship
 - Sponsor Type
- Save Searches
- Create bookmarks
- Setup “SMARTS” funding alerts



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Thank You!!!

